APLISENS CAPITAL GROUP

Results 1H26

August 2026

Production

1H

2026

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AGENDA

Meeting agenda

APLISENS is...

The APLISENS Group is a provider of solutions in the field of industrial control and measurement instrumentation, serving **more than 100 countries**. It manufactures a wide range of devices for measuring pressure, differential pressure, level, temperature, humidity and flow. It operates PCA-accredited Laboratories providing calibration services for pressure and differential pressure transmitters, temperature sensors and flow meters.

Industries served

Water management	Oil and gas	Shipbuilding
Power generation	Petrochemicals	Heavy industry
RES	Gas industry	Automotive
Pharmaceutical	Paper industry	Food industry

Capital Group Structure

APLISENS S.A.
Parent company

DOMESTIC MARKET	
CZAH-POMIAR Sp. z o.o.	**100%**
APAR-Control Sp. z o.o.	**100%**
EUROPEAN UNION	
APLISENS GmbH (Germany)	**100%**
APLISENS CZ s.r.o. (Czech Republic)	**75%**
APLISENS Romania S.R.L.	**51%**
CIS	
SOOO APLISENS (Belarus)	**60%**
TOV APLISENS-Ter (Ukraine)	**51%**
TOO APLISENS Middle Asia (Kazakhstan)	**50%**
JV LLC APLISENS (Uzbekistan)	**30%**
OTHER MARKETS	
APLISENS Eurasia (Turkey)	**51%**

PORTFOLIO

Our solutions

Industrial control and measurement instrumentation

500+

product variants

Key industries

Customers related to the water economy

PZH

Products:

- Depth probes
- Pressure transmitters

Regions:

Poland, EU, Middle East, Kazakhstan

Extraction and transmission of oil and gas

ATEX

Products:

- Pressure transmitters
- Temperature transmitters
- Temperature sensors

Regions:

Middle East, UK, Brazil, USA

Shipbuilding industry

DNV ATEX

Products:

- Pressure transmitters
- Temperature transmitters
- Temperature sensors

Regions:

EU, South Korea, India

Power and heating industry

ATEX SIL

Products:

- Pressure transmitters
- Temperature transmitters
- Flow meters
- Temperature sensors

Regions:

Poland, EU, Kazakhstan

Petrochemical and chemical industry

ATEX SIL

Products:

- Depth probes
- Temperature transmitters
- Temperature sensors

Regions:

Kazakhstan, EU, South-East Asia

ATEX – Explosive atmosphere zones SIL – Safety applications DNV – Marine applications PZH – Contact with drinking water

Key industries

Heavy industry, mining, metallurgy

ATEX

Products:

- Analog pressure transmitters
- Smart pressure transmitters
- Temperature transmitters smart
- Flow meters
- Temperature sensors

Regions:

Poland, Kazakhstan, China, Australia, South Africa

RES – hydroelectric power plants, biogas plants, geothermal energy

ATEX

Products:

- Analog pressure transmitters
- Smart pressure transmitters
- Level probes
- Flow meters
- Temperature sensors

Regions:

European Union, Poland

Gas industry

ATEX MID

Products:

- Smart pressure transmitters
- Temperature transmitters smart
- Temperature sensors

Regions:

Poland, EU, Kazakhstan, Turkey, USA, UK

Automotive industry

NO CERTIFICATE

Products:

- Temperature sensors
- Analog pressure transmitters

Regions:

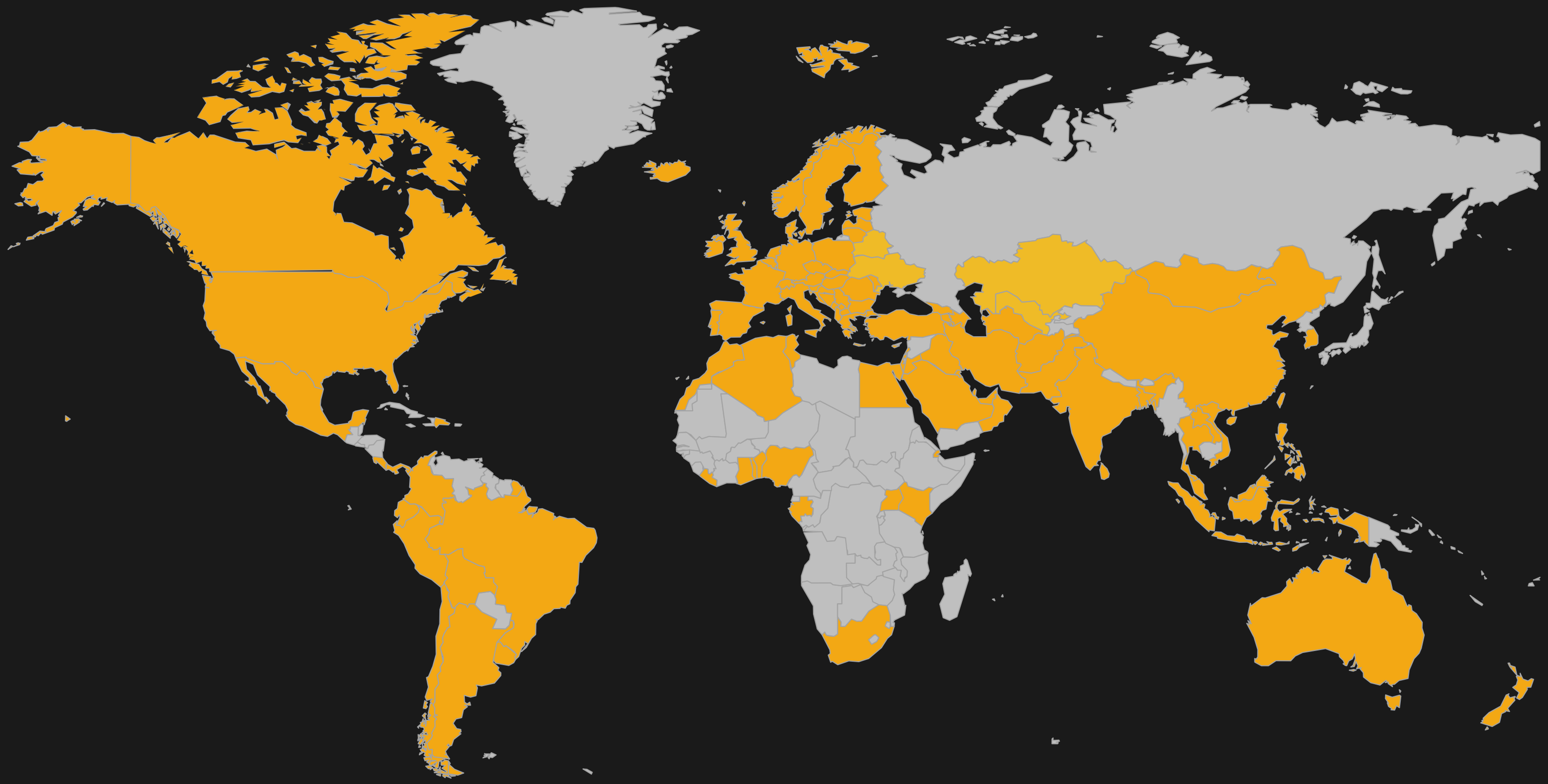
European Union, Poland

ATEX – Explosive atmosphere zones

MID – Custody transfer applications

Sales to global markets

APLISENS Capital Group sells its products to over 100 countries!



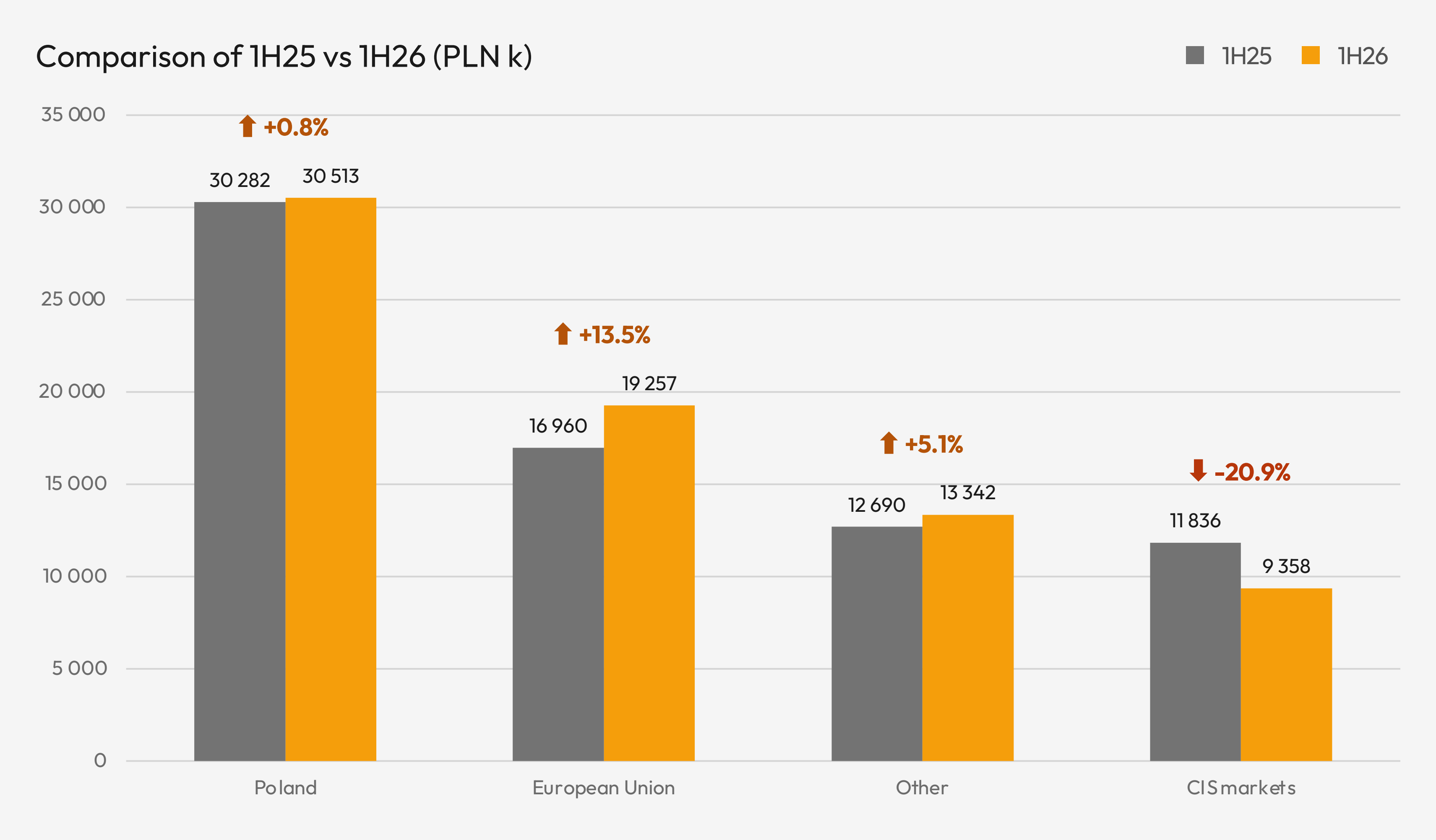
LEGEND

- Sales of Aplisens products
- CIS markets to which the Company sells products

Consolidated Results of the Group

Summary of the financial results of the Aplisens Group across all operating markets.

Group sales by market



Poland
+0.8%

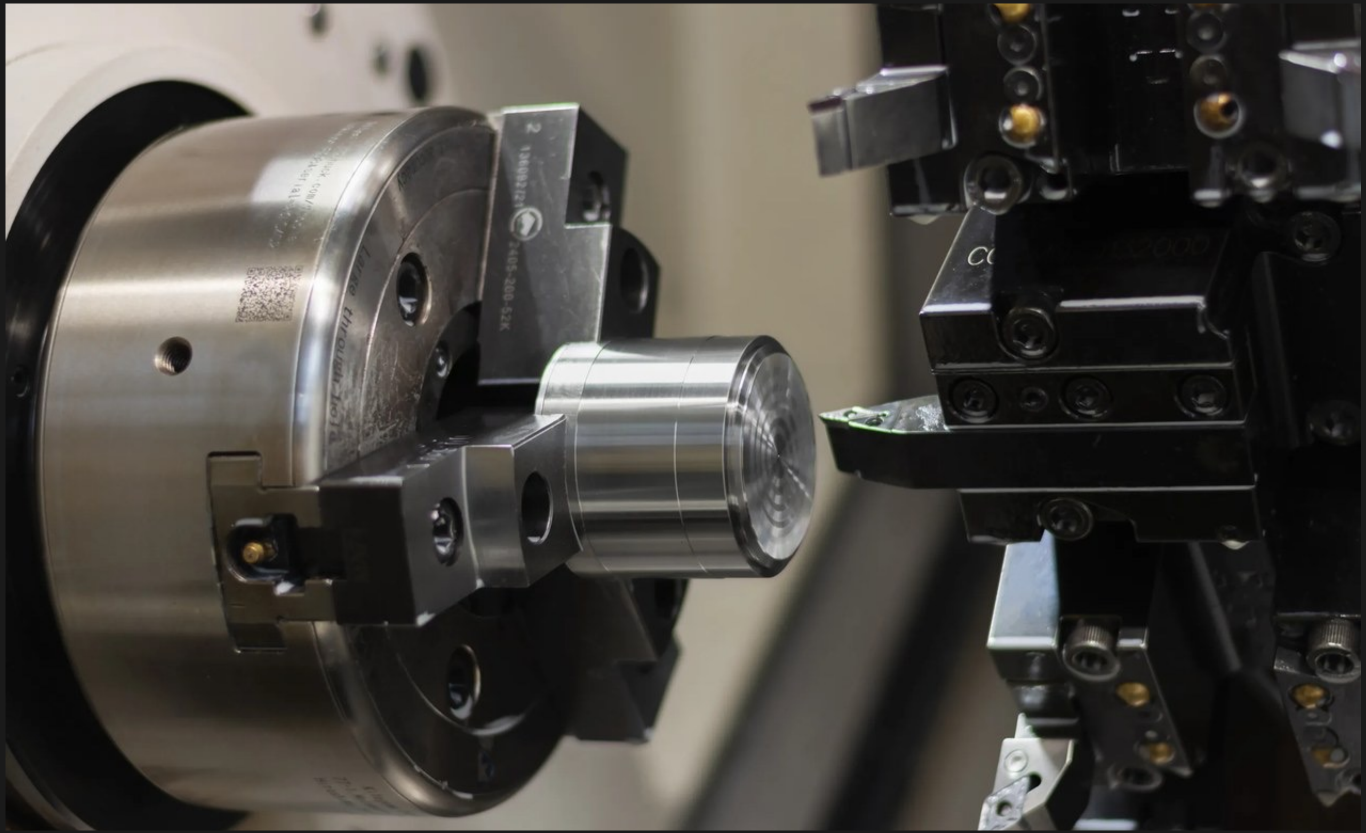
European Union
+13.5%

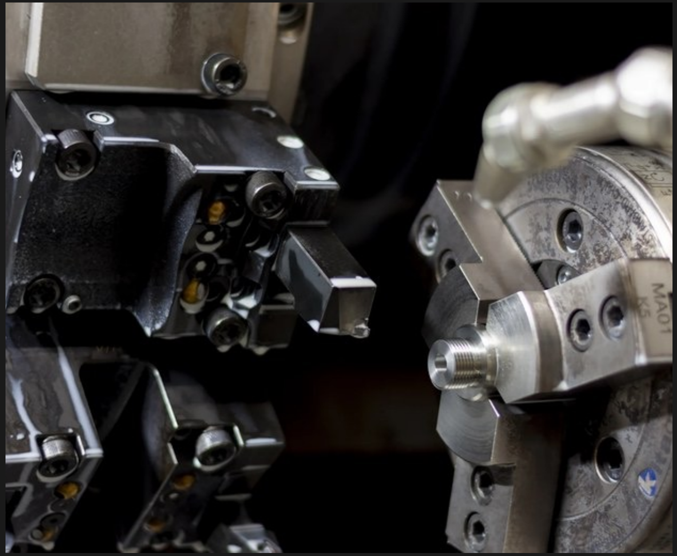
Other
+5.1%

CIS markets
-20.9%

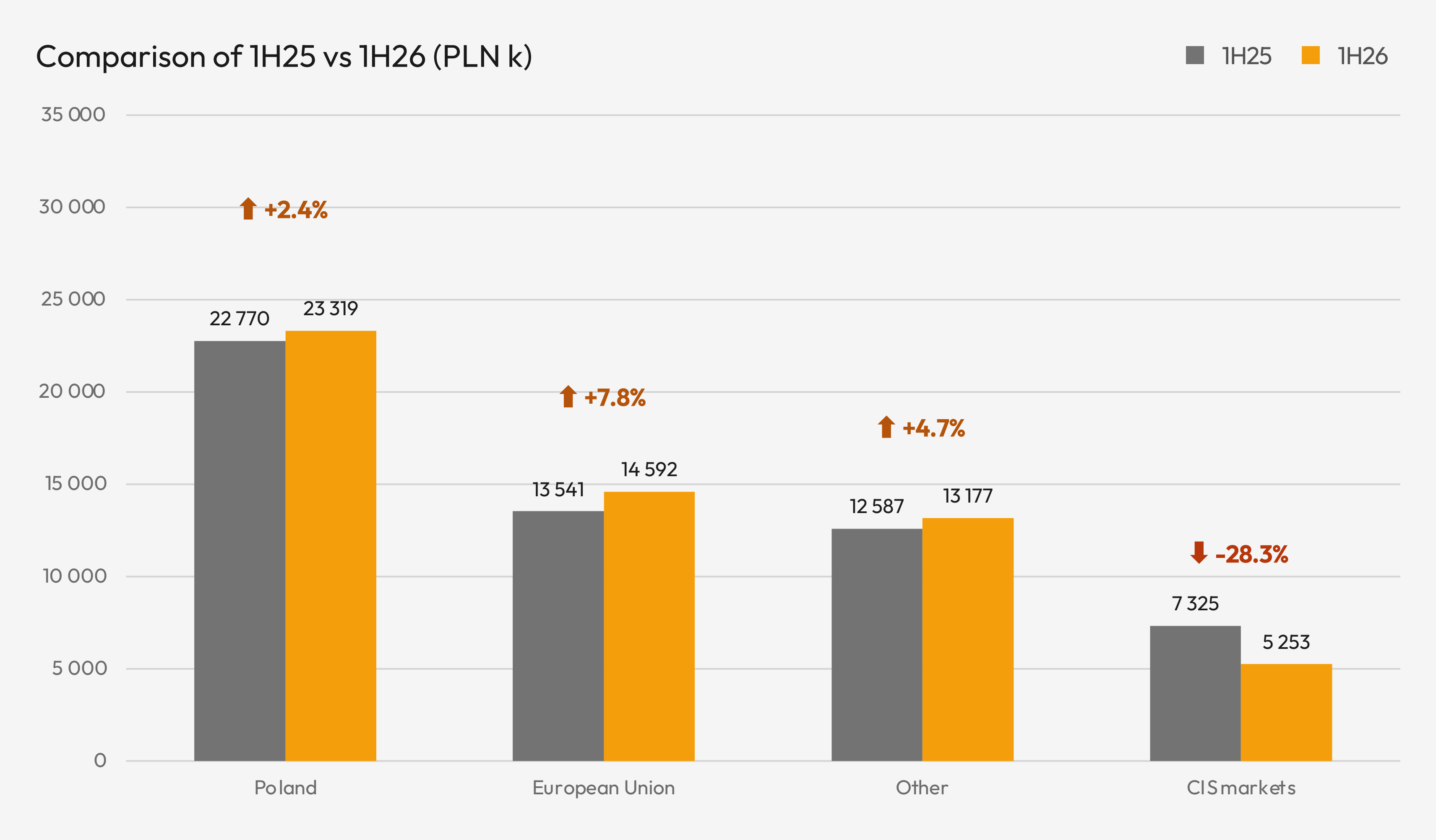
Standalone Results
Aplisens S.A.

The parent company maintains a strong market position and generates stable cash flows for the entire Group.





Standalone sales by market



Poland
+2.4%

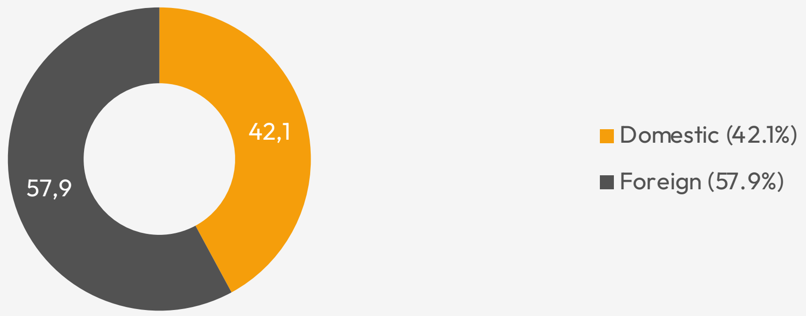
European Union
+7.8%

Other
+4.7%

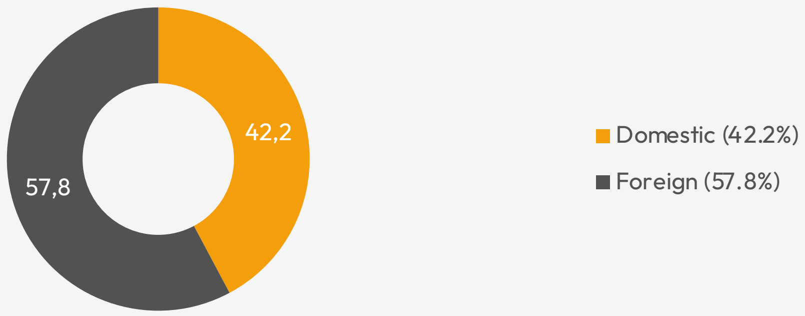
CIS markets
-28.3%

Geographic structure of Group sales

1H26



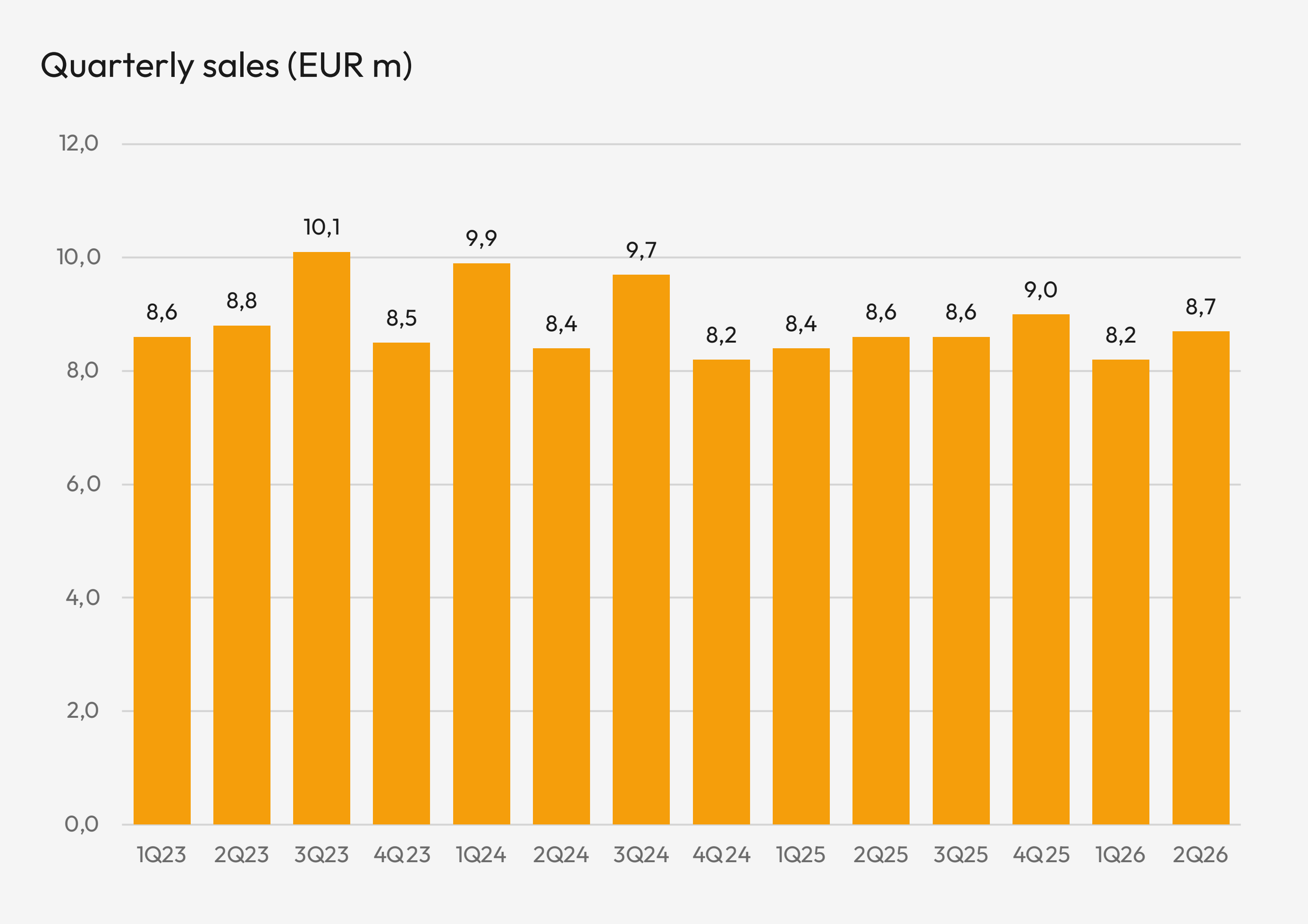
1H25



Category	01.01 – 30.06.2026	01.01 – 30.06.2025	Change
Domestic	30,513	30,282	0.8%
Foreign	41,957	41,486	1.1%
Total	**72,470**	**71,768**	**1.0%**

Quarterly sales and cost optimization

Aplisens Group consolidated revenue by quarter - expressed in EUR



Cost leverage - effects in 1H26

- Restructuring effects - optimization of headcount and locations
- Lower costs of the incentive program
- Increase in gross margin to 38.3% (+3.0 p.p. YoY)

Factors that may limit profitability

- Competitive pressure and price erosion
- Higher discounts in order to retain customers
- Lower exchange rate amid high share of exports
- Ongoing conflict in the Middle East

Selected financial data

Income Statement (PLN m)

Item	1H26	1H25	Change
Sales revenue	72.5	71.8	1.0%
EBIT	11.5	10.2	12.3%
EBITDA	16.3	15.2	7.5%
Net profit	9.7	8.5	13.6%
Depreciation and amortization	4.8	4.9	-2.3%
Operating CF	17.0	6.6	-
Investing CF	-7.9	-8.2	-
Financing CF	3.1	2.8	-

Balance Sheet (PLN m)

Item	30.06.2026	31.12.2025	Change
Non-current assets	**115.4**	**117.2**	**-1.6%**
Property, plant and equipment	82.4	85.0	-3.0%
Intangible assets	18.0	17.2	4.4%
Current assets	**145.2**	**126.0**	**15.3%**
Inventory	71.4	71.2	0.2%
Receivables	23.9	22.6	6.0%
Cash and cash equivalents	26.7	14.6	82,9%
Equity	**236.4**	**232.8**	**1.5%**
Liabilities	24.2	10.4	132.4%
Total balance sheet	**260.6**	**243.2**	**7.2%**

Key ratios

Profitability ratios (Income Statement)

Ratio	1H26	1H25	Δ pp.
Gross sales profitability	38.28%	35.30%	2.98
EBIT margin	15.82%	14.23%	1.59
EBITDA margin	22.49%	21.12%	1.37
ROS (net profitability)	13,38%	11,89%	1.49

Profitability ratios (Balance Sheet)

Ratio	30.06.2026	31.12.2025	Δ pp.
ROA (return on assets)	6.53%	6.52%	0.01
ROE (return on equity)	7.20%	6.81%	0.39

Debt ratios

Ratio	30.06.2026	31.12.2025	Δ pp.
General debt ratio	9.30%	4.29%	5.01
Debt-to-equity ratio	10.25%	4.48%	5.77

Stock market ratios

EPS (PLN)
1.53
↑ 4,5% vs FY2025

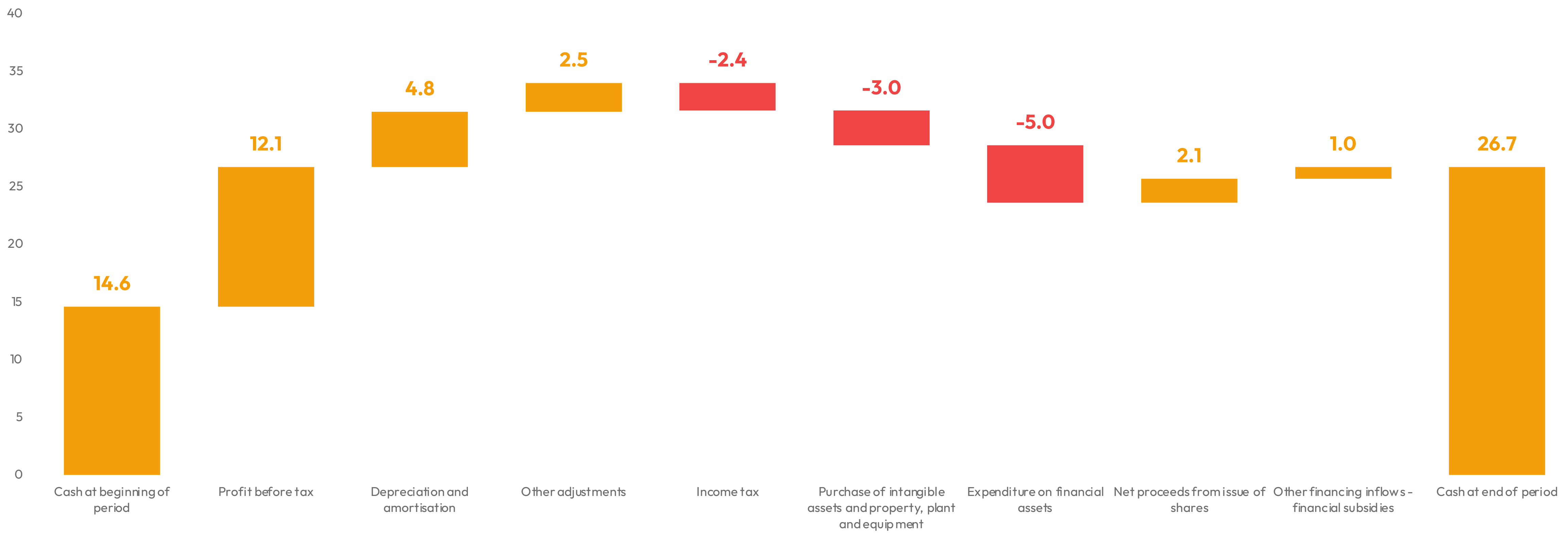
EV/EBITDA
6.32
↑ 5,6% vs FY2025

P/E
12.05
↑ 3,2% vs FY2025

P/BV
0.87
↑ 9,1% vs FY2025

Price 18.40 PLN (30.06.2026) · data as of 30.06.2026 · change vs 31.12.2025 (price 17,05 PLN)

Cash flow (PLN m)



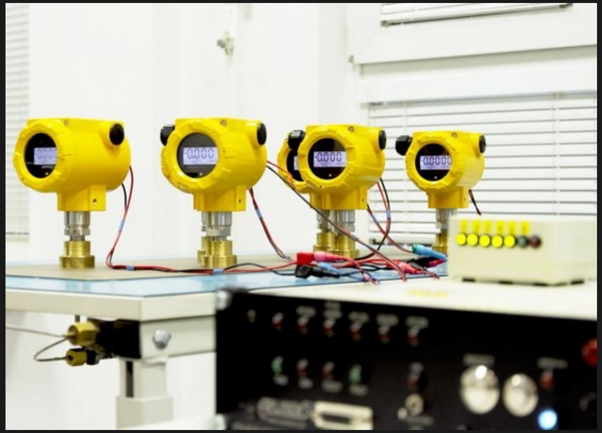
Operating CF	Investing CF	Financing CF
+17.0 PLN m	-7.9 PLN m	+3.1 PLN m

PRODUCTION & TECHNOLOGY

Precision in every detail

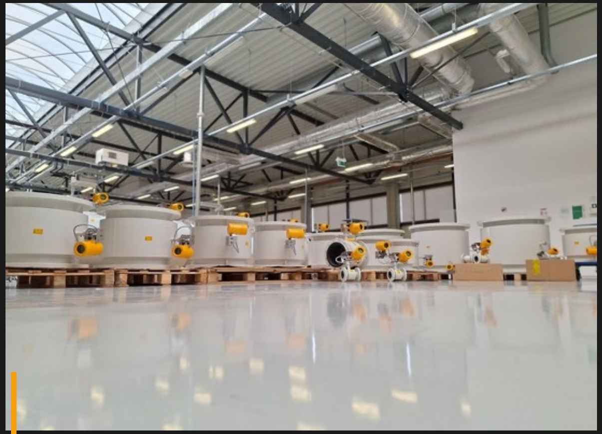
Our modern production and laboratory facilities enable us to deliver instrumentation of the highest quality.

Since 1992



30+

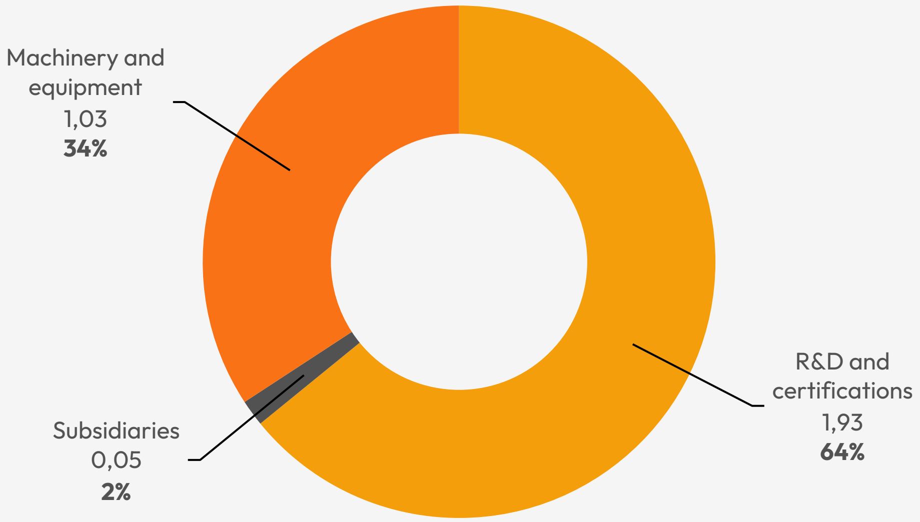
years of experience



CAPEX and NCBiR Project

Period 01.01 – 30.06.2026

CAPEX structure (in PLN m)



TOTAL CAPITAL EXPENDITURE

3.0 PLN m

NCBiR PROJECT

Next-generation EM flowmeters

Measurement of low-conductivity media and elimination of stray currents – a new accuracy class

Own funds: 16.5 PLN m

Grant NCBiR: 9.4 PLN m (36%)

- Breakthrough next-generation EM technology
- Resistance to stray currents
- Radom facility + DN1000 calibration

Project budget	Grant NCBiR	Reimbursement by 27.08.2026
25.9 PLN m	**9.4** PLN m	**1,6** PLN m

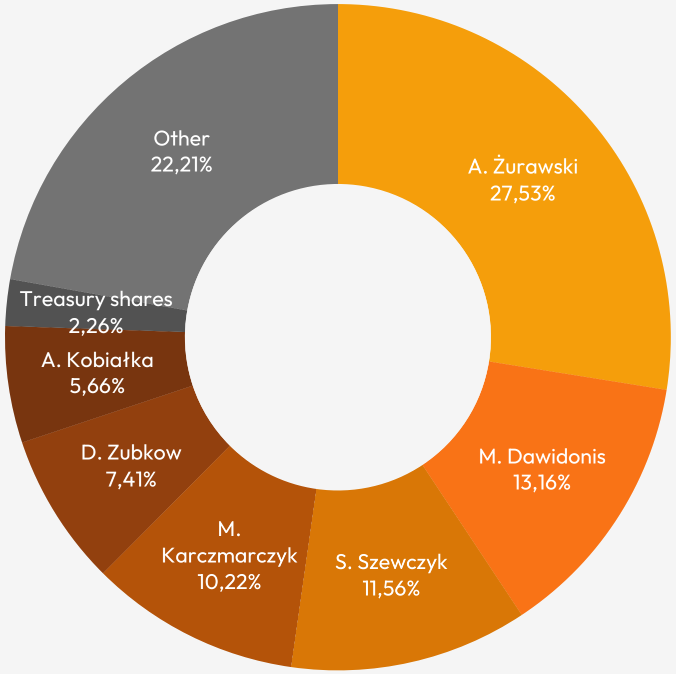
New production facility: Radom

Calibration of flowmeters up to DN1000, capacity of 4000 m³/h - opening the way to serving new, highly profitable market niches

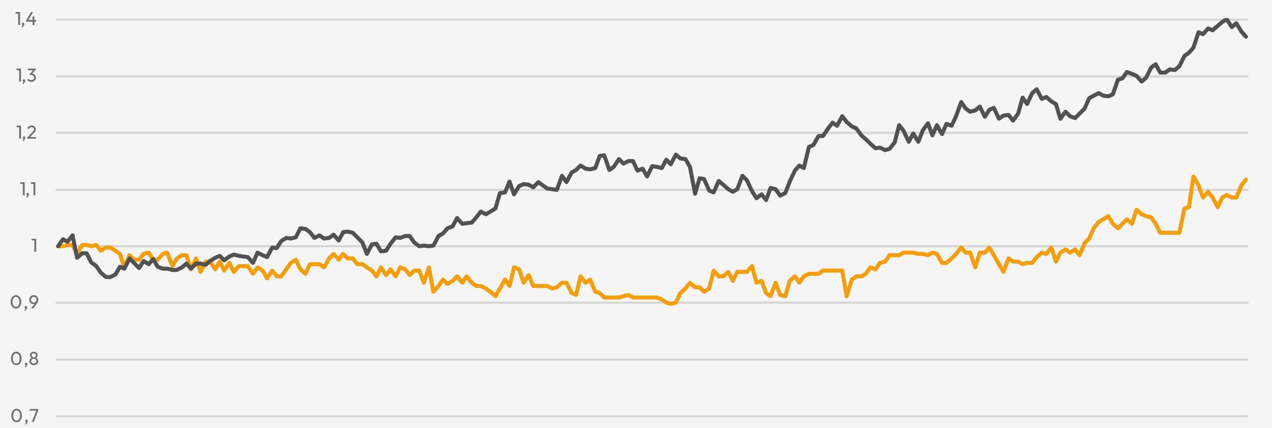
Shareholder structure and share price

Shareholders

As of 27.08.2026



APN vs WIG share price (18.08.2025 – 18.08.2026)



Min: 16.80 PLN **Max: 21.00 PLN**

* Shares 11.14 m (10.88 m excluding treasury shares)

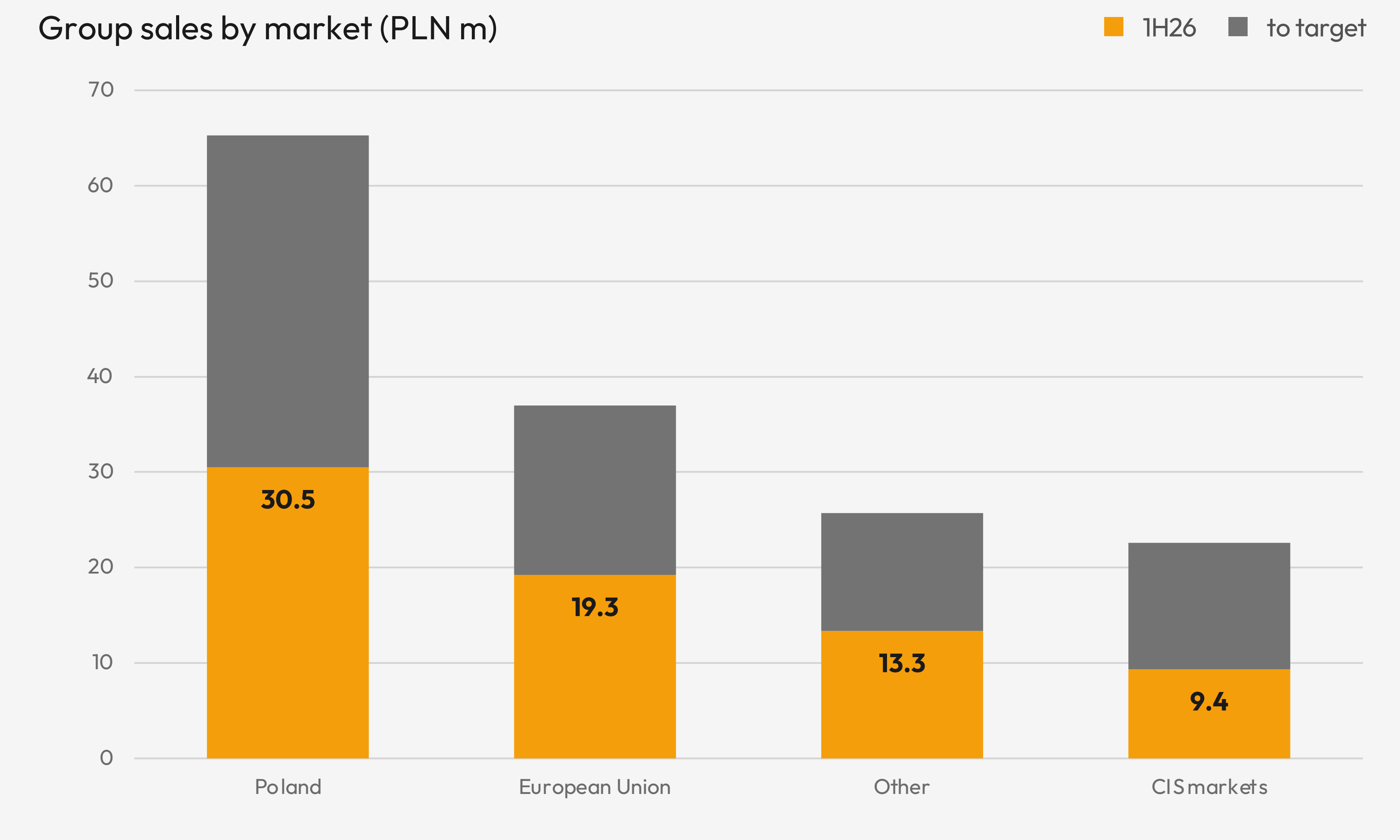
Stock market data

* at the price of 20.90 PLN

*Shares	Price	mCap	Free float	P/E*	P/BV*	EV/EBITDA*
11.14 m	20.90 PLN	227.47 m	22.21%	13.37	0.96	7.08

Strategy Execution

1H26 performance against 2026 sales targets



Annual target and its execution

Market	2026 Target	Execution
Poland	65.3	46.7%
European Union	37.0	52.0%
Other	25.7	51.9%
CIS markets	22.6	41.4%

2026 TARGET EXECUTION AFTER 1H

48.1%

72.5 / 150.6 PLN m

Targets under the APLISENS Group Strategy for 2026 – 2028

CONTACT

Thank you for your attention

APLISENS S.A.

Registered office address

ul. Morelowa 7, 03-192 Warsaw

Switchboard

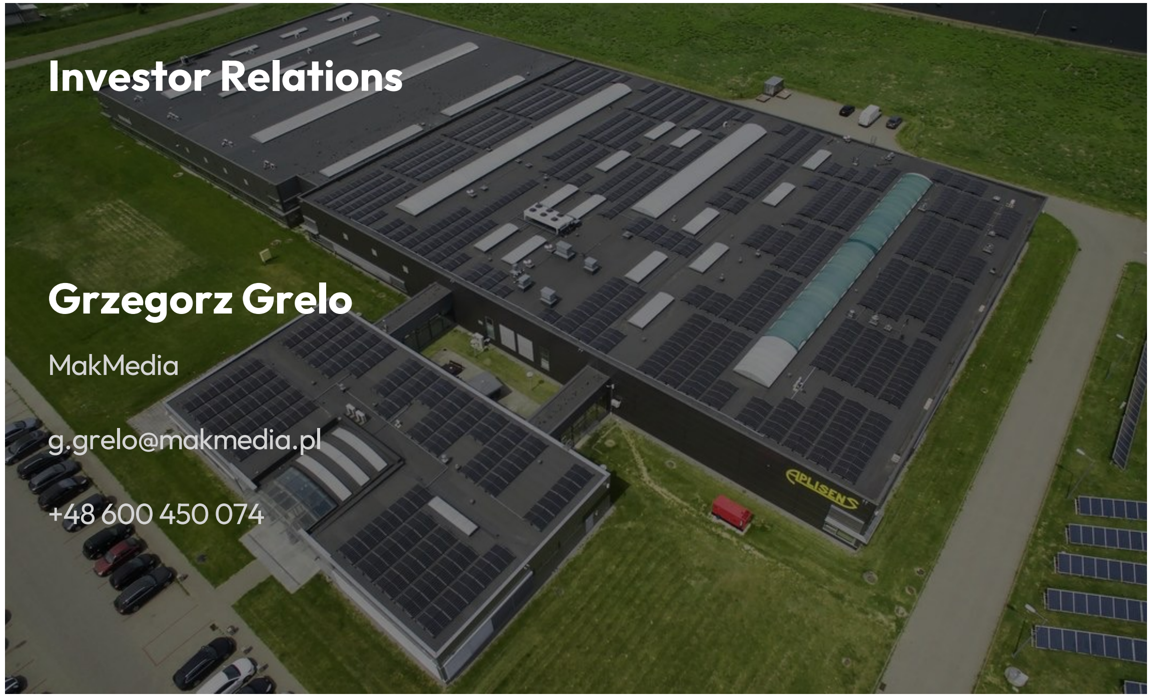
tel. +48 22 814 07 77
fax. +48 22 814 07 78

E-mail

aplisens@aplisens.pl

NIP

113-08-88-504



Investor Relations

Grzegorz Grelo

MakMedia

g.grelo@makmedia.pl

+48 600 450 074

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